



{You} – pronoun

One, anyone: people in general

{Tax} – noun

A specific sum of money demanded by a government:
a burdensome charge, obligation or duty

{Team} – noun

A number of persons associated in some joint action:
a team of advisers

“Every man is entitled, if he can, to order his affairs so that the tax attaching under the appropriate Acts is less than it otherwise would be.”

A house, a car, a wedding, a dream home

This is what most people believe. But is it? For

You pay tax virtually everyday of your life, indeed, even on death. Yet how often do you stop to ask yourself how you can reduce your tax bill or even, simply, what is the right amount of tax you should be paying?

This is what the Elman Wall Tax Team is here to do – **answer your tax questions**. You may think your question is trivial and has no direct bearing on tax, but, it probably does. That is why we are here to help, to save you money and ensure you are protected from the Revenue.

That is what we do – this is who we are

The **ELMAN WALL** TAX TEAM



Dean Chamberlain

Gulay Sal

Russell Eisen

Tulay Sal

Manir Donaghue

Manir

“I’ve been ‘doing’ tax now for 22 years, with no hope of parole as yet. From humble beginnings as a fresh-faced Graduate Tax Inspector, through many years dealing with a wide range of transaction based work and investigation issues for individuals and companies, I’ve always found something new and different to grab my attention and utilise my experience. That, and I love solving puzzles – which a lot of tax work is all about.

To coin a phrase, ‘planning begins at home’, and very often involves a home, which is where my Capital Gains tax knowledge comes in.

I particularly enjoy the challenges of dealing with international tax work – all the more now as HMRC seeks to squeeze non-UK domiciled clients ‘till the pips squeak’ – to quote a Chancellor from the past.

When I’m not ‘doing’ tax, I’m ‘doing’ music. My guitars and I are about to celebrate our Silver Anniversary, and I know more about 1970s progressive rock than anyone would healthily care to admit...”



Dean

“Life in tax began for me at a very tender age, bearing in mind I am still only in my late 20s. For me, the challenge is the ever changing legislation. And my satisfaction comes from assisting clients to reduce their tax liabilities despite these changes.

My area of primary focus is offering clients protection from the Revenue ensuring Tax Returns are filed well before deadlines and advising of any liabilities (we cannot always reduce these to nil!) well in advance of due dates. Attention to detail and good lines of communication are essential.

A natural extension of this involves the opportunities I identify for interaction between personal and business tax. This can allow business profit and personal remuneration extraction plans to be optimised for company directors, for example.

In the outside world my other passion is football, a hang up from my professional days, albeit playing with a Division 1 side – but, still, I was on the road to Wembley.

Now enough about me let’s get to know you...”



oliday – your biggest lifetime expense? most probably not... **almost certainly tax is!**

Russell

“Floaty pens. Okay maybe just not floaty pens, but also tax– my two passions in life (passions not loves – I am married!).

Why floaty pens? It’s a collection developed over time (we now have one of the largest collections worldwide) that started as a reminder of a summer abroad as a professional belly dancer - but that’s another story! It requires research, careful planning, problem-solving and negotiation skills or is that why I’m a tax professional?

A career in tax was a natural progression after qualifying as a Chartered Accountant in 1988. Whilst the intervening years have seen considerable changes to the UK tax system, my approach has remained constant - to plan and protect clients’ tax affairs to minimise their liability.

From planning designed to achieve income tax savings, Capital Gains tax mitigation

or optimising business structures to family matters (births, deaths and marriages all have tax implications), each client’s affairs are unique but a bespoke solution can always be created. Why should you not protect your wealth?

We also specialise in being able to offer business clients complete solutions relating to Employee Share Schemes, helping to build long-term relationships between business owners and key employees.

And when the Revenue comes knocking for simple business aspect enquiries, PAYE inspections or in-depth Special Civil Investigations, an opportunity exists and I am ready. And sometimes you pay nothing for these services – ask us about our Professional Fee insurance.”



Gulay

“Officially I’m the Team’s Tax Administrator, but Russell calls me ‘The Heart of the Tax Team’. I allow the technical members of the team to do their job by managing our internal systems that go so far to protect clients from possible interest and penalties. I’m the one that’ll chase you to supply Tax Return information and, more importantly, chase the Revenue for client refunds!

With a Business Administration degree, a methodically based job comes naturally. And with Elman Wall’s professional and ethical approach to its work, it makes it easy for me to add that additional ‘behind the scenes’ benefit to clients.

Talking of scenes, I am also an amateur artist specialising in charcoal and watercolours.

I don’t sit and read the tax legislation looking for loopholes like the others. But I do know that whilst ‘two things are certain in life, death and taxes’, death cannot be avoided... and I love being part of a team that helps our clients avoid paying too much tax along the way.”



Tulay

“I’m a great believer in a close-knit family which is just as well, as I work with my sister. And the Tax Team is like a second family to me.

In the few years I’ve been with Elman Wall I’ve gained experience in many different client areas, enabling the theory from my tax professional qualifications to be put into good practice.

Reducing income tax is always a good start - like utilising tax efficient investments or advising on which employment related expenses can be claimed.

But it is the family aspects of tax which are particularly important to me and our clients like making sure that family wealth is protected by, for example, solid Inheritance Tax planning.

And for those individuals who are also employers under increasing attack from the Revenue to raise its tax take from PAYE Employer Compliance Reviews, I can help minimise the pain.

Working with clients presents many and varied challenges, as does our Oxford Circus office location, but, with challenges of a different kind, given my love of shopping!”



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Saving you tax is a two way process.

There are some general measures which apply to many people which we regularly advise on. Then there are more specific issues relating to your own particular personal circumstances. In order to help you with these, we need to know all about you. The better we know and understand you, the more we can help you.

Tax matters, and we all have to pay it. Why pay more tax than you need... talk to the Elman Wall Tax Team. We will help put more money back in your pocket.

The Tax Team is part of Elman Wall, a dynamic practice of chartered accountants, business and taxation advisors, based in the West End of London. We work with a wide variety of businesses and individuals providing them with meaningful advice, based on our extensive experience and expertise, in addition to dealing with their compliance requirements.

We believe that we provide our clients with exemplary levels of service, strong technical knowledge, clear and transparent costs and enjoyable, friendly relationships.

We also work alongside Cavendish Ware which is, to our clients, effectively the Financial Planning arm of Elman Wall. Established by a former director of a major UK Private Bank and based at our offices, Cavendish Ware is fully authorised and regulated by the Financial Services Authority. With the same commitment to client needs and service as Elman Wall, Cavendish Ware provides a wide range of investment, tax shelter and financial planning services. The close working relationship we enjoy with them has proved very beneficial to many of our clients.



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“ Russell, and his team are totally reliable in offering excellent advice and the very best of service. Their attention to detail is astonishing. They never fail to help, listen and advise with that very reassuring mix of professionalism and friendliness, which immediately puts you at ease. ”

Annie Long

Long Travel Ltd

“ Russell and the rest of the Tax Team have provided me with first rate tax counselling over the past 5 years. Russell gives straightforward, commercial advice and is able to explain complicated concepts in layman's terms. As a US expat, I have been able to coordinate my US and UK tax planning efficiently thanks to Russell and his team. ”

Christian Iwasko
Kirkland & Ellis International LLP

“ We have had consistent and excellent service from Elman Wall. From a fair and transparent fee structure, ... we feel that help is always on hand should we need it... a highly professional business of great substance and experience. ”

Jo Gidden

Richard Gidden Oral Design

“ Russell held my hand, made sure there were no issues, no aggravation... just made all the difference and took the stress away' (upon facing a tax inspection) ”

Peter Beadles
Reader Offers Ltd